

## Job Title: Sales Manager

The sales team is the engine that drives our growth. We are seeking a qualified Sales Manager to help keep this engine running with their own skill and work well with a team of driven sales representatives.

The ideal sales manager has in-depth knowledge of and experience with the sales process, and excels at lead generation, relationship building, and closing deals. We're seeking a quick learner who has strong negotiating skills — someone with a track record of success who can inspire the same in others. We are looking for an experienced Sales Manager who can help us drive our business forward and contribute to the overall growth of our organization.

### Responsibilities

- Represent our company with a comprehensive understanding of its offerings
- Reach out to leads, understand their requirements, and perform other activities that are part of the selling process to close the deal
- Develop and nurture relationships and generate repeat business
- Liaise with internal stakeholders to ensure accurate delivery
- Create and implement a plan to achieve company targets every month

### Required skills and Attitudes

- *<Add number of years you require>* years of managing sales within a corporate setting
- Proven record of success with the entire sales cycle, from planning to closing
- Good communication (Email & verbal and written communication skills)
- Superb persuasion and negotiation skills
- Positive attitude and high energy professional who enjoys sales

### Qualifications

- Must be a *< Add graduate, post graduate, diploma or any other must have qualification>*
- Candidates with *< Add any experience you would prefer for candidates to have like Business-to-Business sales experience or Business to Customer Sales experience>* would be preferred